THE PREMIER ENERGY, INNOVATION AND STRATEGY CONSULTANCY
Nautilus is a multi-disciplinary consulting group providing specialist advisory and consultancy services to the fast-growing energy and low carbon technology industries.

We put together teams from many disciplines, backgrounds and experience to tackle the most complex problems facing our clients.

We support clients looking for:

• **An innovative solution**: counter-intuitive thinking and ground-breaking solutions

• **A highly responsive approach**: we listen, and then we act decisively and quickly

• **Delivery of real results**: we get the job done, often troubleshooting to repair failed processes and procedures.

Our clients include:

- Industry, Business & Sector Bodies
- Central & Local Government
- Economic Partnerships
- Property Developers
- Charities & Not-for-Profit Org’s.
- Universities & Research Bodies
We have industry experts and in-depth knowledge across a range of high growth sectors.

We specialise in:

- **Energy**
  (offshore oil & gas, on- and offshore renewables, and low carbon generation)

- **Clean Technology**

- **Education & Skills**

- **Property & Infrastructure**

- **Waste & the Circular Economy**

- **Digital Innovation**
Nautilus provides specialist advisory and consultancy services. Our range of services includes:

- **Market Research, Project & Business Intelligence**
- **Strategy, Innovation & Business Development**
- **Property & Infrastructure**
- **Interim Management Services**
- **Supply Chain Development**
- **Funding, Finance and Investment**
Research and strategy are the backbone for any growing or thriving business.

Understanding your market, its variables and your potential customers behaviour is crucial to developing a product or service that will sell.

Knowledge is power in a commercial setting. Our consultants are supported by experienced research experts who can gather, collate and analyse research to produce meaningful intel reports that will help you understand the markets, make intelligent estimates about the future and position your company exactly where it needs to be.

We don’t just stop there using this data we can develop strategies that will see your business unlock its full potential and thrive with a coherent strategy built by people that understand your industry and your business.
Delivering evidence-based research and analysis to help drive business, investment and economic growth.

We source the most up to date information and economic data and undertake detailed analysis and reporting to provide meaningful and insightful reports to key decision makers.

We deliver research and evidence to inform our clients’ priorities and investment decisions.

We undertake bespoke research and analysis to produce local, regional and national market assessments which underpin multi-million-pound investment decisions.

Our highly experienced team work together to deliver on pressing economic issues covering enterprise, employment, infrastructure, land, premises, innovation and skills.
We support clients from pre-trading to global giants in delivering innovative solutions to leading industry challenges.

We evaluate all options to understand their impact and provide advice on how to maximise return, be that economic, social or environmental.

Working in partnership with a range of funding sources for innovation we are able to guide and advise on the best route to market, from feasibility and sustainability through to launch and market strategies.

We regularly help develop innovation programmes and secure public-sector investment to take these concepts forward.

We have a wealth of experience helping clients understand how to generate sustainable growth through innovation.
Recent examples include:

- Strategy and business development for OrbisEnergy, the offshore renewables innovation hub; *(pictured top right)*
- Feasibility to Construction management for the King’s Lynn Innovation Centre;
- Feasibility and business case for a new Harwich Innovation Centre for ports and offshore energy;
- Business Case for a new STEM Enterprise Centre and Business Incubator in North Norfolk; *(pictured centre right)*
- New innovation and investment strategy to unlock the development of the Haverhill Research Park. *(pictured bottom right)*
Driving strategic inward investment and supporting high-growth businesses and supply chains.

Recent examples include:

- Rapid-growth firms such as **Seajacks**, the **3Sun Group** and **James Fisher Marine Services** incubated through Nautilus supported innovation hubs.

- Securing major inward investment from global developers such as **ScottishPower**, **Innogy**, and **Fred. Olsen Windcarrier**, driving supply chain growth.

- Delivering supply chain and business improvement support to more than **1,200 businesses** in the last 5 years, leveraging more than **£15m in external funding**.

- Development and delivery of international industry and supply chain conferences, roadshows, forums and networking events such as ‘**Offshore Wind Meets...**’ and ‘**The Energy Opportunities Roadshow**’. 
We bring years of expertise to help you focus and improve your financial control, and move towards a more resilient model of financial management and control.

Our team will help you to identify, design and implement more effective processes. After implementation, the focus shifts to continuous improvement, as we help to ensure that the processes become business as usual and create lasting impact for your organisation.

Bringing deep and extensive industry experience, we work directly with senior managers and boards to transform your finance function: identifying improvements, rapid financial reporting and dashboard summaries, deriving value from data, and recruiting and developing the outstanding finance talent you need to optimise business performance.

With hands-on experience working with Angels (EIS & S-EIS), Venture Capitalists, and other Equity Investors, we also advise on R&D Tax Relief. Our experienced technical, accounting and tax specialists ensure you optimise your claim.

We develop winning proposals supported by in-depth analysis and expert knowledge. We have helped support clients to secure public and private sector investment across a wide range of projects.
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